March 12, 2023

To Whom it May Concern,

Rob Renshaw recently brokered the sale of my apartment building on mine and my sister's behalf, which we owned together as tenants in common. I would not normally be inclined to write an attestation like this, but Rob earned one.

Rob first approached me around 4 years earlier asking if I might be interested in selling the building, which at the time we were not considering. Unlike the many other brokers who "cold contacted" me about the building over the years Rob's was a softer more supportive approach. Rather than persist as a seller's agent Rob understood our mindset and very unobtrusively over time educated my sister and me about our asset, its value, and always updated us on market trends and new or upcoming legislation that might affect our asset and choice to hold it.

Eventually thanks to Rob's diligence we listed our building and sold just in time to avoid a large new county transfer tax liability. Although as most know how selling is a more stressful process than purchasing real estate, Rob so expertly managed our listing and selling process that I have to say this sale, while the largest such transaction of my life, was one of the easiest because of Rob's contributions to the process and incredibly hard work personally managing all the small matters which arose during negotiation and escrow. He made the process easy, and succeeded in bringing us the best buyer we could have asked for.

Thank you,

David Krasne

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