

## E. Sorourian, M.A.

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Jonathan Taksa  
RE/MAX Commercial  
Senior Vice-President

November 17, 2023

Dear Jon:

I am writing to you today to give you the highest complements for your brilliant work so far in marketing, selling, and shepherding my property at 1251 Wellesley Avenue (corner of Texas Avenue) into our current escrow. Since I have owned this property for 32 years, the sale is very important to me.

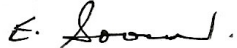
Thanks to your winning personality and impressive sales record on the Westside of Los Angeles, I chose you as my broker. Within days, you had my property extensively marketed, which resulted in three all-cash offers. Incredibly, your negotiation skills were able to bid up the offers to over our list price, and I could not be happier.

Just as remarkable as the result is the way you work. Despite the fact that you have many other properties in escrow, you always take my calls and respond to my emails within minutes, at any time of the day or night, seven days a week. You never send me to an assistant – as so many brokers of your stature would do. More important, you are always the one placing the calls – making sure every party to the escrow is staying on course, on time, and on message.

So far, you have made this transaction seem effortless and inevitable, but, as someone who has been in real estate for over 30 years, I know how hard you are working behind the scenes to make this sale happen. For this I want to thank you.

I could not recommend you more highly to anyone who wants to sell an apartment complex on the Westside of Los Angeles, and I look forward to remaining friends in the future.

Sincerely,



Ely Sorourian  
Owner of 1251 Wellesley Avenue